



rail services

terminal services

bulk transloading & processing

real estate

OmniTRAX

rail and beyond

OmniTRAX offers a collection of solutions to your transportation problems. You need more than a railroad – you need answers, options, ways to cut costs and ways to do better. You need someone you can count on, not just for safety and experience – but also for an entrepreneurial spirit to help you get things done. That's OmniTRAX.

As one of North America's largest private railroad and transportation management companies, OmniTRAX's capabilities range from providing services to railroads, ports, intermodal, and industrial switching operations. Through its affiliation with The Broe Group and its portfolio of managed companies, OmniTRAX also has the unique capability of offering you specialized industrial development and real estate solutions – both on and off the rail network managed by OmniTRAX. It is the synergy between the business groups that makes OmniTRAX unique and helps it deliver the most value to you.

Safety OmniTRAX's heritage



Promoting a “**Total Safety Culture**” is the highest priority for OmniTRAX and its managed companies. This means safety comes first – for associates, customers, and the public. The OmniTRAX safety programs have been developed and refined through decades of operational experience.

OmniTRAX managed railroads are nationally recognized for their safety record by the American Short Line & Regional Railroad Association (ASLRRA), consistently winning Jake Certificates with Distinction – awarded to any member railroad with no FRA-reportable injuries during the previous year. In 2010, for the first time in the history of the ASLRRA, the Panhandle Northern Railroad, an OmniTRAX managed line, won both the “**President's Award for Most Improved Safety**” and the “**Safety Person of the Year**” award.

Connecting you
to solutions. ↙

Here's how it's done:

➔ **OmniTRAX** gives you more than just a railroad; it can help you bundle terminal and switching services, transloading and processing, fueling, maintenance and storage, and industrial land and development.

OmniTRAX helps you navigate the rail system and work more efficiently with the Class I railroads by actively communicating with them on your behalf.

OmniTRAX helps you get the lowest costs possible, maximizing your transportation investments and your business's ability to succeed.

OmniTRAX is actively involved in the green movement and works to pass the advantages of green opportunities on to you.

OmniTRAX has an excellent track record of safety.

OmniTRAX has the experience to give you the answers – you'll feel its entrepreneurial way of doing business working for you.



Rail Services

OmniTRAX managed railroads offer you the benefit of customized local services, combined with extensive competitive reach, through the company's ability to interchange traffic with North American's Class I railroads.

OmniTRAX Inc., is one of the largest privately held management companies of regional short-line railroads in North America. It currently manages operations of 16 regional short-line railroads. Along with its strict quality controls, OmniTRAX provides transportation consulting for

the companies with which it partners – offering solutions to the most common, and often obscure, transportation issues. To augment the freight transportation services, OmniTRAX managed companies provides switching services, car storage, and equipment.



Go rail, go green.

Along with its efficiency and cost savings, rail transport has a small carbon footprint. Here are some statistics regarding the green benefits of transport by rail.



One rail freight car can carry the equivalent of four truckloads

Railroads consume almost one-third less fuel than trucks per ton-mile moved



One rail car can carry a ton of cargo 480 miles on one gallon of fuel

One train can remove more than 280 trucks (the equivalent of 1,100 cars) from the highways

Short-line railroads take the equivalent of nearly 33 million truck loads off the highways, saving the country over \$1.4 billion annually in highway repair costs

If just 10% of the freight currently moving by truck moved by rail, more than 1 billion gallons of fuel would be saved and green house gas emissions would drop by 12 million tons



statistics from

The American Short Line and Regional Railroad Association



Terminal Services

Quality Terminal Services, LLC, operates intermodal terminal facilities at seaports and inland ports – providing all associated switching, storage, handling, and maintenance services.

Quality Terminal Services, LLC, operates terminal facilities across the continent at seaports and inland ports, providing customized service for businesses of all sizes – from small companies to major industrial players. QTS provides a full range of the highest-

quality operating services to the intermodal rail industry. QTS currently serves intermodal facilities located in Alliance, Texas, and Oakland, California, for a major Class I railroad.

Bulk Transloading & Processing

OmniTRAX Canada owns and operates the Port of Churchill, the northernmost deepwater port in the Arctic – as well as Churchill Fuel Terminal, to fuel business in Northern Canada.

Port of Churchill

Hudson Bay Port Company is North America's only deepwater Arctic seaport. Strategically located on the west coast of Hudson's Bay, it is owned and operated by OmniTRAX Canada – offering easy entry and great efficiency for shipping products to and from Europe, Russia, Africa, Mexico, South America and the Middle East. The port has four deep-sea berths, including one tanker berth, for the loading and unloading of grain, bulk commodities, general cargo, and tanker vessels. The port is connected to the Hudson Bay Railway, which then connects to the Canadian National Railway system – allowing customers the ability to reach more than 100 million consumers within 30 hours.

Churchill Fuel Terminal

For more than 50 years, Churchill Fuel Terminal (CFT) has provided reliable and timely fuel service to industry, governments, aviation, and military customers that are located in and that travel through the region. CFT is the largest fuel terminal in the Arctic, with a 50mm-litre capacity.

CFT has an established infrastructure for distributing fuel – and it is ready to deliver on short notice. Through its unique fuel and logistics system, it is able to control all supply chain costs and pass those savings on to you.

Customers can choose to have their vessels fueled at The Port of Churchill or have the fuel transported throughout the region by air, ship, or barge. Because of CFT's close proximity to Nunavut and the rest of the Arctic Region, it offers a great deal of flexibility and speed in delivery.



Real Estate

OmniTRAX creates environments for industry to thrive – with expertise in site location, design, and development of industrial properties centered on rail.



Need assistance with finding a rail-served site? LandRail, LLC, an OmniTRAX managed company, is prepared to assist you with your site-location needs and can provide up-to-date, accurate information on available land and buildings, existing rail-served facilities, and transload/team track facilities. LandRail manages all railroad access issues, including utility crossings, grade crossings, right of entry, and land leases.

Real Estate Services Offered

Covering the Spectrum



Right of entry



Utility crossings



Site selection



Land lease



Grade crossings



Track leases

OUR MANAGED COMPANIES			

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Alabama & Tennessee River Railway, LLC (ATN)
 Alliance Terminal Railroad, LLC (ATR)
 Carlton Trail Railway Company (CTR)
 Chicago Rail Link, LLC (CRL)
 Churchill Fuel Terminal (CFT)
 Fulton County Railway, LLC (FCR)
 Georgia & Florida Railway, Inc. (GFR)
 Georgia Woodlands Railroad, LLC (GWR)
 Great Western Railway of Colorado, LLC (GWR)
 Hudson Bay Railway Company (HBR)

Illinois Railway, Inc. (IR)
 Kettle Falls International Railway, LLC (KFI)
 Manufacturers' Junction Railway, LLC (MJ)
 Nebraska, Kansas & Colorado Railway, Inc. (NKCR)
 Northern Ohio & Western Railway, LLC (NOW)
 Newburgh & South Shore Railroad, LLC (NSR)
 Panhandle Northern Railroad, LLC (PNR)
 Port of Churchill (HBPC)
 Quality Terminal Services, LLC (QTS)



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